

Dr Sangeeta Shankaran Sumesh

CFO turned Business & Leadership Coach | ICF PCC | Harvard Business School | CA

SIGNATURE KEYNOTES

Leadership Transformation That Drives Business Growth

*Enabling leaders and teams to grow on
purpose, performance and profits.*

01

KEYNOTE

The CFO Mindset: Driving Growth That Matters

For: Senior leadership teams, finance leadership summits, CXO retreats etc.

Duration – 40 – 60 minutes

◆ THE CFO MINDSET

Most leaders treat finance as a reporting function. The most successful ones treat it as a growth engine. This keynote bridges the gap between financial thinking and strategic leadership, equipping leaders with the CFO mindset needed to drive profitable, sustainable growth.

◆ TAKEAWAYS INCLUDE

Your audience will leave with:

- ✓ A framework for connecting leadership decisions to financial outcomes
- ✓ Practical tools for reading and influencing business performance
- ✓ A sharper CFO mindset to make better, faster, and value-creating decisions

“Dr Sangeeta sure knows how to command a stage and grab the crowd's attention. She instantly relates to her audience through real-life scenarios and experienced storytelling that's incredibly engaging and thought-provoking. Her on-and-off-stage energy is contagious. We had fantastic feedback on her keynote session from all of the guests.”

— **Nicki Wells, Senior Director, International Marketing, Absolute Security, UK**

02

KEYNOTE

High Performance Leadership: From Potential to Profitability

For: Leadership conferences, corporate off-sites, management team summits

Duration – 30 – 45 minutes

◆ HIGH PERFORMANCE LEADERSHIP

Every organisation has leaders with untapped potential. This keynote explores what separates leaders who perform consistently at the highest level from those who plateau and provides a practical roadmap for the journey from potential to sustained, measurable performance.

◆ TAKEAWAYS INCLUDE

Your audience will leave with:

- ✓ A clear understanding of what high performance leadership actually requires
- ✓ Specific strategies to elevate personal and team performance
- ✓ A framework connecting leadership behaviour directly to business profitability

Sangeeta is just fantastic as a speaker. She has been a speaker at two of the international conferences in Muscat, Oman. Her delivery style and her sessions have been very enriching and engaging. — Shilpa Pawani, Director MCA Oman

03

KEYNOTE

Leadership Presence: Influence That Commands the Room

For: Senior leaders, CXO programmes, leadership conferences

Duration – 45 - 60 minutes

◆ LEADERSHIP PRESENCE

In high-stakes environments, technical competence is the entry ticket. Not the differentiator. This keynote explores how leaders build the executive gravitas, credibility, and influence that make rooms listen, boards lean in, and organisations follow.

◆ TAKEAWAYS INCLUDE

Your audience will leave with:

- ✓ A practical framework for building authentic executive presence
- ✓ Specific techniques for commanding high-stakes conversations
- ✓ The tools to influence without authority at the highest organisational levels

“Sangeeta's session on establishing a personal brand and leveraging the power of uniqueness was transformative. She provided clear, actionable insights with practical examples. Her engaging delivery made complex concepts easy to understand and implement. Highly recommend Sangeeta for anyone looking to stand out and make an impact.”

— **Lakshmi Gowda, Senior Manager, Tesco**

04

KEYNOTE

Women in Leadership: Progress Over Perfection

For: Women leadership forums, diversity and inclusion conferences, corporate women's networks

Duration – 60 – 75 minutes

◆ WOMEN IN LEADERSHIP

The pursuit of perfection is one of the most significant barriers to women's leadership progression. This keynote reframes the leadership journey for women, replacing perfectionism with purposeful confidence and translating that confidence into commercial impact.

◆ TAKEAWAYS INCLUDE

Your audience will leave with:

- ✓ A reframe of confidence, courage, and commercial impact
- ✓ Practical strategies to navigate leadership challenges specific to women
- ✓ The conviction that progress is the path to sustainable leadership success

“Sangeeta is a multi-faceted personality, very inspiring and talented. She spoke at Ford's International Women's Day celebrations this year and through sharing of her life journey, helped our employees, particularly all women, to dream big and explore new possibilities. I heard positive feedback from all those who attended her session. Sangeeta is also a great exemplar for balancing multiple priorities and interests and she rolls into herself being a corporate executive, an author, a high performance coach in addition to donning all the roles at home. What she has accomplished in her personal life and professional career are truly admirable.

- Gangapriya Chakraverti, Managing Director & India Site Head, Ford Motor Company

05

KEYNOTE

Strategy Shapers: Lead the Boardroom

For: Board directors, senior leaders aspiring to board roles, and governance forums

Duration – 60 – 75 minutes

◆ STRATEGY SHAPERS

Boardroom effectiveness is not just about governance knowledge. It is about leadership thinking, strategic contribution, and the ability to ask the questions that matter most. This keynote equips senior leaders with the mindset, skills, and confidence to think and contribute at the board level.

◆ TAKEAWAYS INCLUDE

Your audience will leave with:

- ✓ A clear understanding of what distinguished boardroom leadership looks like
- ✓ Practical frameworks for strategic thinking and board-level contribution
- ✓ The confidence to shape board conversations

Sangeeta's keynote "How Leaders Pave the Way for High Performance and Financial Success" surprised and then captivated me with her courageous, funny, energetic style. It is a must-attend for any finance professional who wants to learn what "thinking outside the box" looks like. Entertaining and learning-filled. Don't miss it."

— **Steve Rosvold, Founder, CFO University, USA**

Let's Elevate the way Your Leaders Think and Act

Every keynote is customised to your organisation's context, your audience's seniority, and your event's objectives. If you are looking for a speaker who combines CFO experience and boardroom authority, with genuine stage presence, then let's talk.

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Keynote Speaker | CFO turned Business & Leadership Coach | ICF PCC | Harvard Business School | CA | Doctorate in High Performance Leadership

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